

School of Business

WRITTEN EXAMINATION

Entrepreneurship and Business Development Course Sub-course Course code FÖ241G Credits for written examination 2,5 Date 19 Dec, 2023 Examination time 08.15-12.30 Anders Billström Examination responsible Anders Billström Teachers concerned Aid at the exam/appendices Pen and eraser Other Anders answers questions on mobile phone between 9.00-10.00 Take a new sheet of paper for each teacher. Instructions Take a new sheet of paper when starting a new question. Write only on one side of the paper. Write your name and personal ID No. on all pages you hand in. Use page numbering. Don't use a red pen. Mark answered questions with a cross on the cover sheet.

Grade points

Total number of points: 30 points Pass (50-100%): 15-30 points Fail (0-49%): 0-14 points

Examination results should be made public within 18 working days Good luck!



School of Business

FÖ241G Entrepreneurship and Business Development 7.5 ECTS credits Date 19 December, 2023

SCHOOL EXAM & RE-EXAM 2.5 CREDITS

Question 1 (6 points)

Explain and discuss the concept entrepreneurship.

- a) Why is entrepreneurship important for an organisation (3 points)? Explain and give two examples.
- b) Why is entrepreneurship (i.e. new firm creation) important for society (3 points)? Explain and give two examples.

Question 2 (8 points)

Explain and discuss the born and the made paradox in entrepreneurship.

- a) What are the characteristics of the born perspective? (3 points)
- b) What are the characteristics of the made perspective? (3 points)
- c) Why is there a paradox between born and made? (2 points)

Question 3 (6 points)

Explain the three types of resources below, and why they are important in entrepreneurship.

- a) Financial resources (2 points)
- b) Human resources (2 points)
- c) Social resources (2 points)

Question 4 (10 points)

Critically discuss the PESTEL analysis and related the PESTEL analysis to the SWOT analysis.

- a) Why are factors in the PESTEL analysis constraining entrepreneurship (6 points)?
- b) How does the PESTEL analysis and the SWOT analysis related to each other? (4 points)